



Protech Market Survey

Report - 2

1. CONTRACTORS?

Approach contractors for all
Services and Repairs



2. SERVICE QUALITY?

They want to understand the
Service Quality
Practical Operational Feel



3. COST DECISION?

Initial Level they are ready for only
Medium Cost. Once Proved...
Ready for Professional Cost



4. PROOF AND GUARANTEE?

Customers expectation
Operational Proof





5. DIRECT DISCUSSION?

We Should be ready for
Immediate direct discussion



6. COMPANY DETAILS?

Immediately to Prepare
Marketing Materials.



7. NEXT REQUIREMENT?

They have understood the details.
Share company details. I will contact
you for next requirement.
Keep in Touch.
Requirement is there for Sure.



8. INTERESTED?

Interested Customers wants to
talk to Technicians or Manager

9. IMMEDIATE COSTING?

Some customers want to Know the cost comparison. We have clearly explained them about our Professional Process and Manager will call them.



10. GEOGRAPHICAL OPERATIONAL AREA?

Our Initial Strength Area – Customers wants to know the Operational Area



11. WELDING GUARANTEE?

Depends on Operator Methods and Performance / Technical Usage / Damage Level



12. ONE STOP SOLUTION?

No. We do only Specific Technical Works.
In future we can do





13. TIME DURATION?

Calculated time line and
Pre Confirmation



14. ANY SPECIFIC NEW MATERIALS FOR WELDING?

Professional Calculations and
Technically Proved Materials



15. PREVIOUS EXECUTIONS PHOTOS AND VIDEOS?

We will share Shortly.



16. FIRST LEVEL CONSULTATION AND TECHNICAL GUIDANCE?

Our Key Strength is Professional
Technicians and Strong Technically
Proved Experience.
We will do best Guidance.

17. DIFFERENCE BETWEEN OWN WELDING UNIT AND PROTECH SERVICE TIE UPS ?

Own welding unit is fixed overhead cost and Pro Tech Service tie up gives solution and reduces the Annual fixed cost.



18. CAN YOU GIVE MACHINE PERFORMANCE REPORT?

Yes we can give for certain areas. Because OEM has standard tracking System.



19. IN CASE WELDING FAILURE?

No Failure will happen 100%. Technicians will thoroughly check before the executions and they will get clear approval before the execution.



20. CAN YOU DO HIGHLY CUSTOMIZED WORK?

Yes we are specialist in customized executions.





21. HI-TECH EQUIPMENTS AVAILABLE?

We are very strong with HiTech Equipments for Best quality result with time line.



22. CAN YOU DO FOR LOW COST?

No we cannot do, Its not Safety first and Secondly It will not work, it will end in failure.



23. CAN YOU GIVE MULTIPLE SERVICES? UNDER CARRIAGE MAINTENECCE ? AIR FILTERS ? OIL ? COOLANTS ?

Initially we give welding service only. In future we provide all services.



M. RAJ GANESH

Mobile: +91 99622 53522 | 044 - 4852 0034

Email Us: rajganesh@minesservices.com

Marketing

Mobile: +91 99622 74821 | 044 - 4868 7871

Email Us: marketing@minesservices.com

Operation Manager

Mobile: +91 93841 01880 | 044 - 4852 0034

Email Us: expo@minesservices.com

Quarry and Crusher Co-ordinator

Mobile: +91 89251 31173 | 044-4852 0034

Email Us: info@minesservices.com



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International Expo and Mines Services

N.No: 30/1, O.No: 15/1, Nagarjuna Nagar, 1st Street,
Five Lights – Rangarajapuram, (Land Mark – Opp. to – Bank of Baroda)
Kodambakkam, Chennai – 600 024